



Negotiating Tools That Deliver Proven Results

Learn how to become a more effective negotiator. Whether you are an experienced businessperson searching for new negotiating strategies, tactics, and tips or you are a beginner searching for proper negotiating fundamentals, then the [Power Negotiator Toolkit](#) Audio Learning Program is the ideal bundled negotiation training solution.

Mitch Stephen and negotiatingcoach.com® have agreed to provide Mitch's podcast listeners with a **SPECIAL** one-time **DISCOUNT** of \$19.95 off the purchase of the MP3 version of Power Negotiator Toolkit Audio Learning Program.

Purchase and MP3 Download Instructions: Please Read Carefully

The process to download the Power Negotiator Toolkit is very simple and easy. Below you will find a description of the process to follow in order to download the MP3 version of the Toolkit after your successful purchase. We also provide some troubleshooting recommendations and tips in this document should you encounter any issues.

1. Only the MP3 downloadable version of the Power Negotiator Toolkit will be available to Mitch's podcast listeners. One download per person will be allowed using the discount code, and there will be a strict deadline for you to complete your download on or before September 14, 2018.
2. Visit the negotiatingcoach.com® online store at <http://shop.negotiatingcoach.com> to purchase the Toolkit.
3. You must complete all the required information areas on the online store to purchase the MP3 version.
4. Enter promotional code **MITCH8** at the checkout stage, and please make sure that you click on the word **apply** at checkout to ensure that you receive your **\$19.95US discount**.
5. Once you have completed the purchase of the Toolkit, you will be sent an e-mail from Fetchapp that will contain the link for your download, which will be in a Zip file format.
6. **You cannot download the MP3 file directly onto an iPhone or an iPad/tablet** – as these devices cannot open a .zip file – unless you have the appropriate app on your iPhone/smart phone or iPad/tablet device that allows you unzip a .zip file. We recommend that you download the Toolkit onto a desktop or laptop computer in order to avoid any potential issues with the download and then transfer the content onto your mobile device(s) using iTunes or Windows media player.
7. Note: This one-time offer **expires** at 5:00 p.m. EST on September 14, 2018. No extensions will be granted.

Downloading Instructions/Information

After your order has been processed, you will receive an e-mail from negotiatingcoach.com® confirming your order. This confirmation will not contain the link to download the Toolkit.

After you receive the initial e-mail confirming your order, you will then receive a second e-mail from Fetchapp that pertains to downloading the MP3 Toolkit. This e-mail will contain a subject line that will read as follows: "Downloads for Order # xxxx." Within this e-mail, you will find the link to download your Toolkit.

The instructions for proper downloading are as follows:

1. Click the link contained in the e-mail or copy and paste the entire URL address outlined in your second e-mail directly into your web browser.
2. Click the link "Power-Negotiator-Toolkit.zip" on once (**do not** click the link multiple times) to begin the downloading process. The file size is approximately 325 MB, so downloading will take some time, which will depend on your Internet connection and speed.
3. Once the file has been downloaded, the .zip file will automatically uncompress.

Troubleshooting – Some Common Issues/Problems

Missing E-mail: After receiving the initial e-mail confirming your order, you should receive the second e-mail containing the link for downloading within 15 minutes. If not, then please check your spam and junk folders for the missing e-mail.

Uncompressing the .zip File: Once the file has been downloaded, then the .zip file should automatically uncompress. If the file does not automatically uncompress, then it is likely that you do not have the right software to unzip the file. If so, then please review the following links to address the problem:

PCs Stuffit Expander® Windows

<http://my.smithmicro.com/win/stuffit/expander.html>

MACs Stuffit Expander® Macs

<http://my.smithmicro.com/mac/stuffit/expander.html>

Cannot Open PDFs: If you are unable to open any PDFs included with the Toolkit (e.g. Negotiating Personality Type and Corresponding Negotiating Style Self-Assessment), then please visit the link below to download Adobe Reader.

<http://get.adobe.com/reader/otherversions/>